



2022
Laurens County
**AMERICAN RESCUE PLAN
 ACT GRANT APPLICATION**

Applications must be received by 4/1/2022
 "Late Applications shall not be considered."

Return applications to: *Laurens County*
Attn: Administration
100 Hillcrest Square
Laurens, SC 29360

Or email to: ARPA@co.laurens.sc.us

Amount you are requesting:	\$1,971,000.00
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SECTION I: ORGANIZATION INFORMATION

Name of Organization:	Lakelands YMCA - Laurens	
Contact Name and Title:	Mr. Brian Harlan-Chief Executive Officer	
Mailing Address:	410 Anderson Drive	
Street Address (if different)		
Phone Number:	864-984-2626	
City, State and Zip Code	Laurens, South Carolina 29360	
Fax Number:	864-984-6089	
Email Address:	brian@lakelandsymca.org	
Website:	www.lakelandsymca.org	
How long has your organization been in existence?		July 16, 1946

NOTE: Attach a list of your organization's governance body: Board of Directors, Chief Officers and Executive Director.

Tax Status (check one)

- Tax-exempt charitable organization (501(c)(3))
- Other Tax-exempt (specify status) _____
- Church/Religious organization
- Other (specify) _____
- Governmental unit
 - Federal
 - State
 - Local
- Unincorporated association

Please attach a copy of your organization's IRS tax status determination letter (not applicable to government agencies or religious congregations). A tax exempt identification number is not sufficient.

Federal Employer Identification	57-0365088
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FOCUS AREA: (check one)

- Arts
- Education
- Health and Wellness
- Human Needs
- Community Development
- Environment
- Public Safety
- Youth Development

PROGRAM SERVICES (check one)

- Children
- Families
- Youth
- Senior Citizens
- Other (Specify) _____

Geographic area served:	This project will serve the Western side of Laurens County. The target population is people living and working in Laurens County.
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Percentage of service delivered to the <u>Citizens of Laurens County</u>	100%
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100% of people served by this project will live or work in Laurens County (47% of the total association population is Citizens of Laurens County)

SECTION II FINANCIAL INFORMATION

Applicant's overall operating budget: \$1,275,100 Fiscal Year 01/01/22 to 12/31/22.
 M/D/YY M/D/YY

Please list the history of funding to your agency from the Laurens County:

<u>Year</u>	<u>Amount</u>
2018	\$0
2019	\$0
2020	\$0

GIVE A BRIEF STATEMENT OF NEED FOR AMERICAN RESCUE PLAN ACT (ARPA) FUNDS.

This section is limited to 2900 characters including spaces, which is approximately 400 words.

According to the Briefing on Childcare Funding and Policy Consideration Response to Covid-19, investments in childcare support economic recovery by addressing challenges in childcare that include inequities in access to high-quality childcare. This is true for Laurens County, especially considering the planned addition of hundreds of new homes in the near future. To maintain the Work Ready status of the county, additional child development facilities are needed. The pandemic has made it necessary for childcare administrators to balance strategic investments with COVID response resources to support both stabilization and recovery of existing resources and to plan for future sustainability of capacity and affordability for working families. According to Childcaredeserts.org (<https://childcaredeserts.org/>) Laurens is a high poverty childcare desert with accessibility to quality childcare rated as scarce. The project planning team agrees with these findings. At the present time there is a 14-month waiting list for vacancies in the YMCA child development setting. This project will provide resources to address the problem through a coordinated approach using this funding and other local, state, and regional funding to expand the current childcare facilities on the Anderson Drive YMCA property to include approximately 45 additional spaces for children birth to age three years. The expansion will share facilities with currently operated childcare programs to provide year-round world-class child-development spaces utilizing the resources available on the site. Without the funding, the Y will not have the capacity to serve this age group. With a long-term plan already in place to provide equitable access to quality child development programming throughout the Laurens-Gray Court area, this project will create the infrastructure needed to provide year-round high-quality child-development services accessible to families living and working in the city of Laurens, Watts Mill, Waterloo and the rural areas connecting these communities. Without this funding expansion will not be possible leaving families with young children, including the families of essential workers, without access to high-quality year-round child development programs.

PLEASE LIST OTHER CORONAVIRUS AID, RELIEF, AND ECONOMIC SECURITY ACT (CARES ACT) / PAYCHECK PROTECTION PROGRAM (PPP) AND OR AMERICAN RESCUE PLAN ACT (ARPA) FUNDING YOUR ORGANIZATION RECEIVED (INCLUDING FROM OTHER GOVERNMENTS), THE AMOUNTS AND WHAT IT IS WAS USED FOR:

TYPE OF FUNDS RECEIVED CARES ACT/PPP AND OR ARPA	YEAR RECEIVED	DESCRIPTION OF WHAT FUNDS WERE USED FOR	AMOUNT
PPP	2020	Payroll	\$155,190
PPP	2021	Payroll	\$155,190
ERTC	2021	Employee Retention/ Pay Adjustments	\$66,160
DSS-Cares Act	2020	First Baptist Child Development-	\$4,000
DSS-Cares Act	2020	LE & EB Child Development-payroll	\$1,800
DSS-Coronavirus Aid	2021	First Baptist Child Development-	\$30,000
DSS-Coronavirus Aid	2021	LE & EB Child Development-payroll	\$40,000
DSS-Coronavirus Aid	2021	First Baptist Child Development-	\$27,000
DSS-Coronavirus Aid	2021	LE & EB Child Development-payroll	\$34,000
DSS-Coronavirus Aid	2021	First Baptist Child Development-	\$21,000
DSS-Coronavirus Aid	2021	LE & EB Child Development-payroll	\$16,000
DSS-Coronavirus Aid	2021	First Baptist Child Development-	\$20,000
DSS-Coronavirus Aid	2021	LE & EB Child Development-payroll	\$15,000

PLEASE COMPLETE THE FOLLOWING BUDGET BREAKDOWN SECTIONS ON THESE PAGES (NO ATTACHMENTS.) You may get these figures from your most recently submitted IRS Form 990, or you may simply use your overall operating budget.

1. CONTRIBUTIONS, GIFTS, GRANTS & OTHER SIMILAR AMOUNTS

SOURCE	FY 2019	FY 2020	FY 2021
Government Grants			
Municipal	\$34,010	\$32,000	\$26,000
County	\$	\$	\$
State	\$	\$68,490	\$206,000
Federal other than COVID-19 Funds	\$	\$	\$
Foundation Grants	\$5,483	\$155,217	\$228,303
Contributions/Federated Campaigns	\$177,222	\$155,522	\$98,180
Membership dues	\$517,494	\$436,460	\$414,539
Fundraising events	\$20,932	\$13,946	\$25,227
TOTAL CONTRIBUTED INCOME	\$755,141	\$861,635	\$998,249

2. PROGRAM SERVICE REVENUE

SOURCE	FY 2019	FY 2020	FY 2021
Fees / Sold Services			
Services	\$70,339	\$50,405	\$111,157
Tuition / Fees	\$515,590	\$472,487	\$527,344
Workshops, Seminars, Lectures, etc.	\$	\$	\$
Other (specify)	\$	\$	\$
Other (specify)	\$	\$	\$
TOTAL PROGRAM SERVICES REVENUE	\$585,929	\$522,892	\$638,501

3. OTHER REVENUE

SOURCE	FY 2019	FY 2020	FY 2021
Publications (Newsletters, etc.)	\$	\$	\$
Concessions and/or Merchandise	\$4,666	\$4,131	\$3,143
Advertising	\$	\$	\$
Space Rental Fees	\$31,607	\$26,895	\$24,620
Other (specify) Y to Y Shared Services	\$	\$	\$1,111
Other (specify)	\$	\$	\$
TOTAL EARNED INCOME	\$36,273	\$31,026	\$28,874

TOTAL COMBINED INCOME (1+2+3)	\$1,377,343	\$1,415,553	\$1,665,624
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4. EXPENSES

	FY 2019	FY 2020	FY 2021
Program Services	\$34,069	\$27,438	\$40,260
Fundraising	\$14,180	\$8,430	\$11,131
Administration, Management, General	\$1,329,004	\$1,212,595	\$1,218,213
Other (Specify)	\$	\$	\$
TOTAL EXPENSES	\$1,377,253	\$1,248,463	\$1,269,604

If your organization receives "in-kind" support, please list below:

SOURCE	TYPE OF IN-KIND SUPPORT
Laurens School District #55	Shared Services to include facilities-afterschool programs

List funds already committed for the project for FY 2022 and the sources of these funds.

SOURCE	AMOUNT
	\$0
	\$
	\$
	\$
TOTAL	\$

Who in your organization is responsible for fundraising?

- Staff
 Board of Directors
 Consultants
 Members/Volunteers

5. Will your organization's 2022 budget be significantly different than 2021 and prior years?

- Yes (if yes, explain in the box below)
 No

This box is limited to 880 characters including spaces, which is approximately 125 words

6. FUNDING REQUEST FOR BUDGET YEAR 2022

Please provide breakdown by categories:

CATEGORY	PROGRAM SERVICES FY 2022	ADMINISTRATIVE/ GENERAL FY 2022
Supplies – instructional materials to support a blend of The Montessori Method and Creative Curriculum. (10 classrooms @\$1000/room) Match - Developmentally appropriate Recreation supplies as match, cleaning and maintenance supplies	\$10,000	\$100,000
Equipment (specify) –	\$	\$
Travel/Training (professional development for instructional staff 20 staff members x \$200=)	\$	\$21,000
Personnel Administrative personnel (Project Manager)	\$	\$40,000
Marketing / Promotions (match)	\$	\$
Other (specify) – materials and labor to construct the expansion building	\$1,800,000	\$
TOTAL REQUESTED	\$1,810,000	\$161,000

SECTION III: ORGANIZATIONAL PROFILE AND PROJECT DESCRIPTION

This box is limited to 1400 characters including spaces, which is approximately 200 words.

The Laurens YMCA was established in 1969 and serves the Greater Laurens County area. The Y is more than a place. The Y is a cause. The Y offers heart-filled help as a nonprofit focused on strengthening community by helping children, adults, and families from all walks of life reach their goals and contribute to solutions that improve communities. Through programs and services like Diabetes Prevention, Rock Steady Boxing for Parkinson’s, Infant-Up Child Development, Afterschool Tutoring and much more, the Y provides all people with endless opportunities to achieve more. In 2018, Laurens YMCA and Greenwood YMCA merged into one operation to form Lakelands Region YMCA of South Carolina. Lakelands Y has more than 350 staff members and volunteers working with families, adults, and youth in the many programs we offer. The Mission of the Lakelands Y is: To put Christian principles into practice through programs that build a healthy spirit, mind, and body for all.

As a pillar institution of the communities that we serve, our purpose is to constantly respond to critical needs in our community. Our strategic focus is to meet the community demand of child development programming, expand access to health and wellness programming and address food insecurity in targeted areas of our community. The Y always strives to never turn anyone away due to inability to pay for programs or services.

1. Describe in detail how the pandemic has affected your organization.

This box is limited to 1400 characters including spaces, which is approximately 200 words.

The pandemic has had a major impact on the YMCA with especially difficult challenges placed on YMCA child development centers. During the early months of the pandemic, we were forced to curtail operations at some locations due to lock downs. When schools closed many local essential workers including teachers, first responders and medical providers needed assistance with childcare. The Y responded by operating a program for the children of essential workers using guidelines for safe operations provided by the CDC. During this period our planning team worked on sustainability planning to use current community resources along with Y resources to provide care. As schools reopened, we responded by expanding services to include more children; however, the guidelines and requirements for providing safe and healthy child development environments added urgency to upgrading and improving facilities. As the community has begun to normalize and plan for a future housing boom expected in Laurens, the Y has recognized refurbishing and upgrading will not provide adequate resources to meet needs. In response to this realization the planning team has decided to move forward with plans to create world-class child-development programming by expanding facilities on Anderson Drive to serve the childcare desert in this part of Laurens County.

2. How will any funding awarded be utilized?

This box is limited to 1400 characters including spaces, which is approximately 200 words.

The requested funding will be used to construct an expansion to YMCA child development facilities at the Anderson Drive location. The project will provide a world class facility for young children. The bid for this is \$2.6 Million. Grant funds will cover \$1.5 million and other community resources will cover the remainder of the costs. When the expansion facility is completed, capacity will be increased to provide space for approximately 100 children including space for infants and young children. The class ratios are 1:5 for infants, 1:6 for age 1, 1:8 for age 2 and 1:12 for age 3. As the economy recovers and stabilizes the child development plans include opening multiple centers with this project as a model for world class programming. The requested funding will also be used to supplement training costs for instructional staff. (Teachers are responsible for 15 hours of Classes per year. Directors are responsible for 20 CEUs per year. The partnership with First Steps of Laurens County will continue to provide both virtual and in-person seminars.) Funding will also purchase a blend of The Montessori Method and Creative Curriculum materials to ensure students are ready for preschool by age 4. Additional classroom instructional materials are included in the budget to accommodate the expansion.

3. State your organization's ability to continue operations (i.e. current staffing levels, staff qualifications, prior experience, etc.)

This box is limited to 1400 characters including spaces, which is approximately 200 words.

As demonstrated by our record of successful child development experience over more than a decade, the YMCA is in position to continue operations at the proposed expansion. With the extensive waiting list of children in need of child development services, as soon as the expanded facilities are ready, the Y will use the capacity to generate sufficient funds to insure sustainability. Partnerships with the local school district and Laurens County First Steps will continue to provide assistance with staff recruitment and training. Because the proposed site for the expansion is centrally located, workers from Laurens City, Watts Mill, Waterloo, and adjacent rural areas will have easy access to the facility. The project will be sustainable because it fits within the mission of the Y's long term community needs. The planning team expects continued support from the community at large, District 55 as well as from strong working relationships with churches and other entities within Laurens.

4. Discuss your organization's relationship with other programs in the community designed to meet the same or similar needs, especially those that provide services/assistance to those most impacted by the pandemic. Describe collaborative partnerships that may result.

This box is limited to 1400 characters including spaces, which is approximately 200 words.

For over a decade YMCA child development programs have maintained significant partnerships with other providers including Laurens County School District 55, private child care providers and First Steps. The Y has provided recreation leadership using research-based curricula for extended day Summer Reading Camps and both summer and afterschool 21st Century Learning Center Programs. This relationship along with a partnership with Laurens County First Steps provides training opportunities and assistance in recruiting highly qualified and experienced staff members. Y child development program administrators work cooperatively with the local network of child development centers and childcare providers to assist families in finding care for children of all ages. This network shares the burden of providing the best environments for children possible with targeted assistance for essential workers and families impacted by the pandemic. Our goal in all these partnerships is to work collaboratively to support recovery and normalization for all people living and working in Laurens County.

5. What is your plan for continuing your program(s) in the future, including funding sources?

This box is limited to 1400 characters including spaces, which is approximately 200 words.

The Laurens YMCA has been providing services in Child Development since 2007. Our three State Licensed sites are self-sustaining. We are asking for a one-time capital investment. This fourth location will be 100% sustainable with net revenue that will also cover capital depreciation.



Department of the Treasury
Internal Revenue Service

Cincinnati Service Center
CINCINNATI OH 45999-0038

In reply refer to: 0255863249
Feb. 11, 2020 LTR 4168C 0
57-0365088 000000 00

00010918

BODC: TE

LAKELANDS REGION YOUNG MENS
CHRISTIAN ASSOCIATION
410 ANDERSON DR
LAURENS SC 29360-1755

009210

Employer ID number: 57-0365088
Form 990 required: YES

Dear Taxpayer:

We're responding to your request dated Feb. 04, 2020, about your tax-exempt status.

We issued you a determination letter in APRIL 1983, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c)(03).

We also show you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If you're required to file a return, you must file one of the following by the 15th day of the 5th month after the end of your annual accounting period:

- Form 990, Return of Organization Exempt From Income Tax
- Form 990EZ, Short Form Return of Organization Exempt From Income Tax
- Form 990-N, Electronic Notice (e-Postcard) for Tax-Exempt Organizations Not Required to File Form 990 or Form 990-EZ
- Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation

According to IRC Section 6033(j), if you don't file a required annual information return or notice for 3 consecutive years, we'll revoke your tax-exempt status on the due date of the 3rd required return or notice.

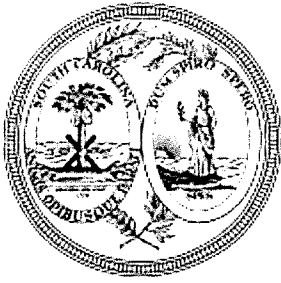
You can get IRS forms or publications you need from our website at www.irs.gov/forms-pubs or by calling 800-TAX-FORM (800-829-3676).

If you have questions, call 877-829-5500 between 8 a.m. and 5 p.m.,

2022 LAKELANDS REGIONS YMCA OF SOUTH CAROLINA CORPORATE BOARD OF DIRECTORS

First Name	Last Name	Class
Amanda	Munyan	2022
Bill	Reynolds	2022
Steve	Brouillette	2022
Lee	Lowe	2022
Robert	Byrd	2022
Jon	Scott	2023
Kendra	Keeney	2023
Randy	Garrett	2024
Allen	Wham	2024
Rick	Henderson	2024
Chris	Edwards	2024
Rodney	Smith	2024
Brian	Harlan	

Jon Scott	Chief Volunteer Officer
Randy Garrett	Chief Volunteer Officer Elect
Brian Harlan	Chief Executive Officer
Emily Dasher	VP Administration
Deanna Driskill	VP Finance
Johnathan Bass	VP Advancement



State of South Carolina
Office of the Secretary of State
The Honorable Mark Hammond

5/22/2021

Lakelands Region Young Men's Christian Association of South Carolina
Brian Harlan
1760 CALHOUN RD
GREENWOOD, SC29649-8909

RE: Registration Confirmation

Charity Public ID: P2231

Dear Brian Harlan :

This letter confirms that the Secretary of State's Office has received and accepted your Registration, therefore, your charitable organization is in compliance with the registration requirement of the "South Carolina Solicitation of Charitable Funds Act." The registration of your charitable organization will expire on 5/15/2022.

If any of the information on your Registration form changes throughout the course of the year, please contact our office to make updates. It is important that this information remain updated so that our office can keep you informed of any changes that may affect your charitable organization.

If you have not yet filed your annual financial report or an extension for the annual financial report, the annual financial report is still due 4½ months after the close of your fiscal year.

- Annual financial reports must either be submitted on the Internal Revenue Service Form 990 or 990-EZ or the Secretary of State's Annual Financial Report Form.
- If you wish to extend the filing of that form with us, please submit a written request by email or fax to our office using the contact information below. Failure to submit the annual financial report may result in an administrative fine of up to \$2,000.00.

If you have any questions or concerns, please visit our website at www.sos.sc.gov or contact our office using the contact information below.

Sincerely,

A handwritten signature in black ink, appearing to read "K. Wickersham", with a long horizontal line extending to the right.

Kimberly S. Wickersham
Director, Division of Public Charities

